

(D)(a) Statement showing Shareholding Pattern

Name of the Company : Snowman Logistics Limited
Scrip Code, Name of the scrip, class of security : SNOWMAN
As on Date : 31-Dec-2014

Partly paid-up shares	No. of partly paid-up shares	As a % of total no. of partly paid-up Shares	As a % of total no. of shares of the company
Held by promoter/promoter group	0	0	0
Held by public	0	0	0
Total	0	0	0
Outstanding convertible securities	No. of outstanding securities	As a % of total no. of outstanding convertible securities	As a % of total no. of shares of the company, assuming full conversion of the convertible securities
Held by promoter/promoter group	0	0	0
Held by public	0	0	0
Total	0	0	0
Warrants	No. of warrants	As a % of total no. of warrants	As a % of total no. of shares of the company, assuming full conversion of Warrants
Held by promoter/promoter group	0	0	0
Held by public	0	0	0
Total	0	0	0
Total paid-up capital of the company, assuming full conversion of warrants and convertible securities	0		



(D)(a) Statement showing Shareholding Pattern

Sr. no.	Category of shareholder (II)	Number of shareholders (III)	Total number of shares (IV)	Number of shares held in dematerialized form (V)	Total shareholding as a percentage of total number of shares		Shares Pledged or otherwise encumbered	
					As a percentage of (A+B) ¹ (VI)	As a percentage of (A+B+C) (VII)	Number of shares (VIII)	As a percentage (IX) = (VIII) / (IV) * 100
(A) Promoter and Promoter Group²								
(1)	Indian							
(a)	Individuals/Hindu Undivided Family	0	0	0	0	0	0	0
(b)	Central Government/State Government(s)	0	0	0	0	0	0	0
(c)	Bodies Corporate	1	67254119	67254119	40.41	40.41	0	0.00
(d)	Financial Institutions/Banks	0	0	0	0	0	0	0
(e)	Any Other (Total)	0	0	0	0.00	0.00	0	0
	Sub-Total (A)(1)	1	67254119	67254119	40.41	40.41	0	0.00
(2) Foreign								
(a)	Individuals (Non-Resident Individuals/Foreign Individuals)	0	0	0	0	0	0	0
(b)	Bodies Corporate	0	0	0	0	0	0	0
(c)	Institutions	0	0	0	0	0	0	0
(d)	Qualified Foreign Investor	0	0	0	0	0	0	0
(e)	Any Other (Total)	0	0	0	0.00	0.00	0	0.00
	Sub-Total (A)(2)	0	0	0	0.00	0.00	0	0.00
	Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2)	1	67254119	67254119	40.41	40.41	0	0.00
(B) Public shareholding³								
(1)	Institutions							
(a)	Mutual Funds/UTI	18	6569741	6569741	3.95	3.95	N.A.	N.A.
(b)	Financial Institutions/Banks	2	1324	1324	0.00	0.00	N.A.	N.A.
(c)	Central Government/State Government(s)	0	0	0	0	0	N.A.	N.A.
(d)	Venture Capital Funds	0	0	0	0	0	N.A.	N.A.



(e)	Insurance Companies	0	0	0	0	0	0	0	0	N.A.	N.A.
(f)	Foreign Institutional Investors	11	4582526	4582526	2.75	2.75	0	2.75	0	N.A.	N.A.
(g)	Foreign Venture Capital Investors	0	0	0	0	0	0	0	0	N.A.	N.A.
(h)	Qualified Foreign Investor	0	0	0	0	0	0	0	0	N.A.	N.A.
(i)	Any Other (Total)	0	0	0	0.00	0.00	0	0.00	0.00	N.A.	N.A.
	Sub-Total (B)(1)	31	11153591	11153591	6.70	6.70	0	6.70	0	N.A.	N.A.
(2)	Non-institutions										
(a)	Bodies Corporate	709	9822784	9822784	5.90	5.90	0	5.90	0	N.A.	N.A.
(b)	Individuals - i. Individual Shareholders Holding Nominal Share Capital Up To >Rs. 1 Lakh.	33590	12149444	12149439	7.30	7.30	0	7.30	0	N.A.	N.A.
	Individuals - ii. Individual Shareholders Holding Nominal Share Capital In Excess Of Rs. 1 Lakh	125	7157242	7157242	4.30	4.30	0	4.30	0	N.A.	N.A.
(c)	Qualified Foreign Investor	0	0	0	0	0	0	0	0	N.A.	N.A.
(d)	Any Other (Total)	884	58912215	37686834	35.39	35.39	0	35.39	0	N.A.	N.A.
(d1)	Clearing Member	453	2390302	2390302	1.44	1.44	0	1.44	0	N.A.	N.A.
(d2)	Directors/Relatives	6	1495000	1495000	0.90	0.90	0	0.90	0	N.A.	N.A.
(d3)	Foreign Nationals	1	300	300	0.00	0.00	0	0.00	0	N.A.	N.A.
(d4)	Non Resident (REPAT)	336	1109474	1109474	0.67	0.67	0	0.67	0	N.A.	N.A.
(d5)	Non Resident Indians (NON REPAT)	82	120801	120801	0.07	0.07	0	0.07	0	N.A.	N.A.
(d6)	Overseas Bodies Corporates	5	53795738	32570357	32.32	32.32	0	32.32	0	N.A.	N.A.
(d7)	Trusts	1	600	600	0.00	0.00	0	0.00	0	N.A.	N.A.
	Sub-Total (B)(2)	35308	88041685	66816299	52.89	52.89	0	52.89	0	N.A.	N.A.
	Total Public Shareholding (B)= (B)(1)+(B)(2)	35339	99195276	77969890	59.59	59.59	0	59.59	0	N.A.	N.A.
	TOTAL (A)+(B)	35340	166449395	145224009	100.00	100.00	0	100.00	0	0.00	0.00
(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	N.A.	N.A.	0	0.00	0	N.A.	N.A.
C1	Promoter and Promoter Group	0	0	0	N.A.	N.A.	0	0	0	N.A.	N.A.
C2	Public	0	0	0	N.A.	N.A.	0	0	0	N.A.	N.A.
	GRAND TOTAL (A)+(B)+(C)	35340	166449395	145224009	N.A.	N.A.	0	100.00	0	0.00	0.00



¹For determining public shareholding for the purpose of Clause 40A.

²For definitions of "Promoter" and "Promoter Group", refer to Clause 40A.

³For definitions of "Public Shareholding", refer to Clause 40A.

(D)(b) Statement showing Shareholding of persons belonging to the category "Promoter and Promoter Group"

Sr. No.	Name of the shareholder (II)	PAN of the Shareholder (III)	Total Shares held		Shares pledged or otherwise encumbered		Details of warrants		Details of convertible securities			Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital (XIII)
			Number (IV)	as a % of grand total (A) + (B) + (C) (V)	Number (VI)	as a percentage (VII) = (VI) / (IV)*100 (VIII)	Number of warrants held (XI)	As a % total number of warrants of the same class (X)	Number of convertible securities held (XI)	As a % total number of convertible securities of the same class (XII)		
1	Gateway Distriparks limited	AAACG3425C	67254119	40.41	0	0.00	0	0	0	0	0	0
	TOTAL		67254119	40.41	0	0.00	0	0	0	0	0	0.00



D(c) Statement showing Shareholding of persons belonging to the category "Public" and holding more than 1% of the total number of shares

Sr. No.	Name of the shareholder	PAN of the Shareholder	Number of shares	Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (D)(a) above}	Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted
					Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	Norwest Venture Partners Vii-A-Mauritius		17142857	10.30	0	0	0	0	0
2	Mitsubishi Corporation		15641000	9.40	0	0	0	0	0
3	International Finance Corporation		15427500	9.27	0	0	0	0	0
4	Faering Capital India Evolving Fund		4256286	2.56	0	0	0	0	0
5	Gopikishan S Damani		3766873	2.26	0	0	0	0	0
6	Mitsubishi Logistics Corp		3632000	2.18	0	0	0	0	0
7	IDFC Sterling Equity Fund		2025820	1.22	0	0	0	0	0
8	Driehaus Emerging Mkts Small Cap Growth Fund, A Series Of Driehaus Mutual Fnds		2023780	1.22	0	0	0	0	0
9	Laguna International Pte Ltd		1952381	1.17	0	0	0	0	0
	TOTAL		65868497	39.57	0	0.00	0	0.00	0



D(C) Statement showing Shareholding of persons belonging to the category "Public" and holding more than 5% of the total number of shares

Sr. No.	Name of the shareholder	PAN of the Shareholder	Number of shares	Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (D)(a) above}	Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted
					Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	NORWEST VENTURE PARTNERS VII-A-MAURITIUS		17142857	10.30	0	0	0	0	0
2	MISTUBISHI CORPORATION		15641000	9.40	0	0	0	0	0
3	INTERNATIONAL FINANCE CORPORATION		15427500	9.27	0	0	0	0	0
	TOTAL		48211357	28.96	0	0.00	0	0.00	0.00



(D)(d) Statement showing details of locked-in shares

St. No.	Name of the shareholder	PAN of the Shareholder	Number of locked-in shares	Locked-in shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (D)(a) above)
1	A M SUNDAR		100000	0.06
2	ABHISHEK YADAV		8000	0.00
3	ANIL RAMCHANDRA NIWATE		8000	0.00
4	ARUN AGARWAL		20000	0.01
5	CHANDRASEKHARAN P NAIR		4000	0.00
6	DEBABRATA SATPATHY		15000	0.01
7	DEEPAK SONI		6000	0.00
8	GATEWAY DISTRI PARKS LIMITED		67254119	40.41
9	GOPINATH PILLAI		440000	0.26
10	GOWRI SANKAR G		9000	0.01
11	INTERNATIONAL FINANCE CORPORATION		15427500	9.27
12	ISHAAN GUPTA		35000	0.02
13	JAGETIYA RUPESH RATANLAL		9000	0.01
14	JAYANT OJHA		20000	0.01
15	JITENDRA AHUJA		8000	0.00
16	KANTHA RAJA D		8000	0.00
17	KIRPA RAM VIJ		300000	0.18
18	LAGUNA INTERNATIONAL PTE LTD		1952381	1.17
19	M SARAVANAN		8000	0.00
20	MICHAEL PHILIP PINTO		25000	0.02
21	MISTUBISHI CORPORATION		15641000	9.40
22	MITSUBISHI LOGISTICS CORP		3632000	2.18
23	NITIN VASANT BHIDE		15000	0.01
24	NORWEST VENTURE PARTNERS VII-A-MAURITIUS		17142857	10.30
25	PARASHURAM KUMAR		8000	0.00



26	PRADEEP DUBEY		107500	0.06
27	PRASHANT DESHPANDE		15000	0.01
28	PREM KISHAN GUPTA		440000	0.26
29	RAVI KANNAN		130000	0.08
30	SACHIN KUMAR MALKUDKAR		6000	0.00
31	SAJI K LOUIZ		8000	0.00
32	SANJAY SHARMA		20000	0.01
33	SANKETH K		6000	0.00
34	SATPAL KHATTAR		440000	0.26
35	SHABBIR HAKIMUDDIN HASSANBHAI		100000	0.06
36	SHAILESH U ACHARYA		15000	0.01
37	SHEKHERKUMAR C ASNANI		8000	0.00
38	SHETTY.K.J.M.MR		200000	0.12
39	SHIVAKUMARA D S		6000	0.00
40	SHIVANANDA N		15000	0.01
41	SREEDHARA N S		8000	0.00
42	SUKANYA B SHETTY		8000	0.00
43	V EAKNATH RAKESH		8000	0.00
44	VIKASH KUMAR		9000	0.01
45	VINITHA P V		8000	0.00
46	VISHAL RAJENDRA VYAS		1000	0.00
47	YOGESH C DESHPANDE		3000	0.00
	TOTAL		123657357	74.29



(II)(a) Statement showing details of Depository Receipts (DRs)

Sr. No.	Type of outstanding DR (ADRs, GDRs, SDRs, etc.)	Number of outstanding DRs	Number of shares underlying outstanding DRs	Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}
	TOTAL	0	0	0.00

(II)(b) Statement showing holding of Depository Receipts (DRs), where underlying shares held by 'promoter/promoter group' are in excess of 1% of the total number of shares

Sr. No.	Name of the DR Holder (ADRs, GDRs, SDRs, etc.)	Type of outstanding DR (ADRs, GDRs, SDRs, etc.)	Number of shares underlying outstanding DRs	Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}
	TOTAL		0	0.00

(III) (a) Statement showing the voting pattern of shareholders, if more than one class of shares/securities is issued by the issuer.

Sr. no.	Category of shareholder	Number of Voting Rights held in each class of securities			Total Voting Rights (III+IV+V) (VI)	Total Voting Rights i.e. (VI)	
		Class X (III)	Class Y (IV)	Class Z (V)		As a percentage of (A+B) (VII)	As a percentage of (A+B+C) (VIII)
(I)	Promoter and Promoter Group ²						
(A)	Indian						
(a)	Individuals/Hindu Undivided Family	0	0	0	0	0.00	0.00
(b)	Central Government/State Government(s)	0	0	0	0	0.00	0.00
(c)	Bodies Corporate	0	0	0	0	0.00	0.00
(d)	Financial Institutions/Banks	0	0	0	0	0.00	0.00
(e)	Any Other (Total)	0	0	0	0	0.00	0.00
	Sub-Total (A)(I)	0	0	0	0	0.00	0.00



(2) Foreign												
(a) Individuals (Non-Resident Individuals/Foreign Individuals)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(b) Bodies Corporate	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(c) Institutions	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(d) Qualified Foreign Investor	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(e) Any Other (Total)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Sub-Total (A)(2)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(B) Public shareholding												
(1) Institutions												
(a) Mutual Funds/UTI	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(b) Financial Institutions/Banks	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(c) Central Government/State Government(s)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(d) Venture Capital Funds	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(e) Insurance Companies	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(f) Foreign Institutional Investors	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(g) Foreign Venture Capital Investors	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(h) Qualified Foreign Investor	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(i) Any Other (Total)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Sub-Total (B)(1)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(2) Non-institutions												
(a) Bodies Corporate	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(b) Individuals - i. Individual Shareholders Holding Nominal Share Capital Up To >Rs. 1 Lakh.	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Individuals - ii. Individual Shareholders Holding Nominal Share Capital In Excess Of Rs. 1 Lakh	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(c) Qualified Foreign Investor	0	0	0	0	0	0	0	0	0	0	0.00	0.00
(d) Any Other (Total)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Sub-Total (B)(2)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
Total Public Shareholding (B) = (B)(1)+(B)(2)	0	0	0	0	0	0	0	0	0	0	0.00	0.00
TOTAL (A)+(B)	0	0	0	0	0	0	0	0	0	0	0.00	0.00



(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0	0	0	0	0.00	0.00
C1	Promoter and Promoter Group	0	0	0	0	0	0	0	0	0
C2	Public	0	0	0	0	0	0	0	0	0
	GRAND TOTAL (A)+(B)+(C)	0	0	0	0	0	0	0	0.00	0.00

